

Engagement Models

Effective software engineering requires agility. 8allocate is very flexible in providing our clients with several engagement models to choose from depending on their budget, internal capabilities, and resources, software development goals, etc. While we offer two key models — **Extended/Augmented Teams and Managed Projects** — we can engage via a hybrid model, i.e. a combination of these two models to better suit client’s project expectations, commitment level, and budget constraints.

Extended / Augmented Teams

- ▼ **Value:** High-caliber tech talent hired to work exclusively for the client and in compliance with the client’s corporate culture and business goals
- ▼ **Delivery** is on the client’s side (we provide talent, office space, infrastructure, the client fully manages the project)
- ▼ **Focus:** software development as a strategic function, long-term relationship

Managed Projects

- ▼ **Value:** Project executed on client’s budget and timeframe by a full-fledged 8allocate’s project team
- ▼ **Delivery** is on 8allocate
- ▼ **Focus:** managed software development, short- to long-term engagement

8ALLOCATE’S RESPONSIBILITIES:

- ▼ Full-cycle recruitment
- ▼ Team ramp up/boost
- ▼ Team retention, performance evaluation, reporting
- ▼ Technology consulting
- ▼ Knowledge transfer and sharing

8ALLOCATE’S RESPONSIBILITIES:

- ▼ Project management, QA, and reporting
- ▼ Delivery of a clean code driven scalable technology solution within the client’s fixed budget and specified timeframe

8ALLOCATE’S SLAs:

- ▼ Recruitment timelines
- ▼ Staff warranties

8ALLOCATE’S SLAs:

- ▼ Project start
- ▼ Quality of delivery
- ▼ Delivery performance
- ▼ Delivery Timelines

CLIENT’S RESPONSIBILITIES:

- ▼ Project scope, estimations, and planning
- ▼ Project management and QA (can be provided by 8allocate upon client’s request)

CLIENT’S RESPONSIBILITIES:

- ▼ Project scope, estimations, and planning
- ▼ Provide business vision
- ▼ Accept results

PRICING MODELS:

- ▼ Time and materials
- ▼ Monthly cost

PRICING MODELS:

- ▼ Time and materials
- ▼ Fixed price